

# March Real Estate Events & Education

This March, take advantage of **FREE RMLSweb** training

Here's a quick rundown of upcoming real estate events and education for March in Oregon and Southern Washington. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

## **RMLS™ Events:**

Join RMLS™ for this educational event as part of our Broker Education Series on March 15 from 9:30 a.m. to 12:30 p.m. at Seven Feathers Resort and Casino near Roseburg. Step-by-step training will show you how to successfully present, negotiate, and sign exclusive buyer representation agreements. This course provides great tools for qualifying buyers, negotiation professional service fees, signing representation agreements, and overcoming broker and buyer objections to exclusive representation.

**Topic: Exclusive Buyer Representation Agreements**

**Speaker: Rick Harris**

**When: March 15, 2011 9:30am – 12:30pm**

**Cost: FREE!**

For more information and to register, [click here](#).

**Save the Date: 2011 RMLS™ Trade Fair!**

The 2011 RMLS™ Trade Fair will take place at the Oregon Convention Center in Portland from 9:30am to 4pm on April 21st, with a reception immediately following at 4pm and ending at 6pm. Attendee registration is now available, and

registrants will have the chance to win one of **two grand prizes!** For more information and to register, see our website.

### **Events around the region:**

**-March 2:** W & R Studios presents a FREE Cloud CMA workshop from 1:30 pm to 3:00 pm at the RMLS™ Portland office in the Board Room. To see the flyer, [click here](#), and to register, [click here](#).

**-March 6-8:** Umpqua Valley Home Builders Association hosts the annual Umpqua Valley Home & Garden Show at the Douglas County Fairgrounds Complex. For more details and to register, [click here](#).

**-March 9:** Earth Advantage Institute presents “Marketing the Value of Sustainability” for 7 CE hours in Portland from 8:00 am to 4:00 pm. For more information and to register, [click here](#).

**-March 12-13:** Home Builder’s Association of Metropolitan Portland hosts its 2011 Tour of Remodeled Homes. For more information and to purchase tickets, [click here!](#)

**-March 16:** The REALTOR® Rally at the Capitol will take place at the state capitol building in Salem, where more than 200 REALTORS® will advocate on behalf of the real estate industry. To find out more information, see [this flyer](#).

**-March 18:** The Portland Chapter of the National Association of Residential Property Managers offers a free catered lunch and meeting to learn from property management experts. The lunch takes place from 11:45 am to 1:30 pm at the Fairfield Inn in Lake Oswego. For more information, see [here](#).

**-March 30-31:** Oregon Association of REALTORS® presents “The Accredited Buyer’s Representative” for 14 hours CE credit in Lake Oswego. For more information, see [this flyer](#).

**Also, if you are an RMLS™ subscriber, we have lots of FREE**

**educational opportunities at a location near you; click the link for your area to view the February Training Calendar:**

- Coos County
- Eastern Oregon
- Eugene
- Florence
- Gresham
- Hood River
- Portland
- Roseburg
- Salem
- Vancouver