

# June Real Estate Events & Education

This June, take advantage of FREE RMLSweb training!

Here's a quick rundown of upcoming real estate events and education for June in Oregon and Southern Washington. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

## **RMLS™ Events:**

### **Broker Education Series – June 2**

Join RMLS™ for this educational event on June 2 from 9:00 a.m. to 12:00 p.m. at Wildhorse Casino in Pendleton. Step-by-step training will show you how to successfully present, negotiate, and sign exclusive buyer representation agreements. This course provides great tools for qualifying buyers, negotiating professional service fees, signing representation agreements, and overcoming broker and buyer objections to exclusive representation.

**Topic: Exclusive Buyer Representation Agreements**

**Speaker: Rick Harris, ABR CIPS CRS SFR**

**When: June 2, 2011 9:00am – 12:00pm**

**Cost: FREE!**

For more information and to register, [click here](#).

## **Events around the region:**

**-June 4-5:** The 2011 REALTOR® Nationwide Open House is held the weekend of June 4-5, to provide buyers with opportunities to view local open houses and learn more about homeownership. For more information on how you can participate in this year's

event, contact your local association for details.

**-June 7:** East Metro Association of REALTORS® hosts “Advanced Real Estate Practices” at the EMAR offices in Gresham. (You may take 1 day’s class for Continuing Ed. credit for \$59.) For more information, please see this flyer.

**-June 9:** Lane County Women’s Council of REALTORS® presents its Monthly “Real Estate Broker/Owner Panel” from 11:30 a.m. to 1:00 p.m. at Mallard Hall in Eugene. For more information, please click here.

**-June 9:** Portland Metropolitan Association of REALTORS® presents “Law and Rule Required Course” from 9:00 a.m. to 12:00 p.m. at George Fox, Portland Center. For more information, click here.

**-June 13:** Portland Metropolitan Association of REALTORS® presents “Surviving the Appraisal Process in Today’s Marketplace” from 11:30 a.m. to 1:30 p.m. at the Multnomah Athletic Club. For more information, click here.

**-June 14:** Fair Housing Council of Oregon offers FREE Accessibility Training on the details of federally required Design & Construction requirements under the Fair Housing Act. For more information, please see this flyer.

**-June 21-22:** Earth Advantage Institute presents the Habitat for Humanity Sustainable Building Conference, a two-day event at the Clark College campus. For more information, please click here.

**-June 28:** Fair Housing Council of Oregon presents “Fair Housing & Advertising for Realtors®” from 12 p.m. to 2 p.m. in Portland. To learn more, please see this flyer.

**-June-September:** Northwest Energy Star Homes is holding a “Welcome Home” \$25,000 sweepstakes from June through September to stimulate home buying and generate more interest in touring

and visiting homes. The \$25,000 winner could use the money as a down payment or to purchase a new home (whether it's an Energy Star home or not). If you have a client who will be touring Energy Star homes, they may find this information useful. [Click here](#) for more information.

**Also**, if you are an RMLS™ subscriber, we have lots of **FREE** educational opportunities at a location near you; click the link for your area to view the June Training Calendar:

- Coos County
- Eastern Oregon
- Eugene
- Gresham
- Hood River
- Portland
- Roseburg
- Salem
- Vancouver