

RMLS™ Broker Education Series (Eugene)

Checkers, Chicken, or Chess—Negotiation for Real Estate Professionals (3CE)

Rick Harris will cover principled negotiation skills for real estate professionals, dos and don'ts of negotiating great deals for clients, tools for planning and conducting successful negotiations, and how to utilize or combat classic negotiation tactics.

Mobility Rules (Portland)

The RMLS™ corporate office in Portland will be hosting Mobility Rules on June 6, 2013 from 9:30am to 10:30am. Taught by Cathie Ross, the class will assist REALTORS® in understanding of how to quickly and simply determine the accessibility of a home. The class is worth 1CE, but attendees must visit the event website to register.