

Building an Exceptional Customer Service Referral Business / CRS 210 (Portland)

The Council of Residential Specialists (CRS) invites you attend Building an Exceptional Customer Service Referral Business (CRS 210), an interactive course designed to help attendees design their business plan to focus on a customer service oriented, repeat, and referral business. The information provided will help identify the expectations of the new consumer; the behaviors necessary to meet those expectations; and specific systems to make the agent's business more productive, more profitable, and more enjoyable.

This course, worth up to 16 CE credits, is being presented by the Oregon and Washington chapters of the Council of Residential Specialists.

Learn more or register for the Council of Residential Specialists Referral Course.

REALTOR® Ethics Seminar (Lake Oswego)

Join Portland Metro Association of REALTORS® (PMAR) for a course that satisfies the NAR Ethics Training requirement! Attendees may be eligible for 2.5 CE credits.

Read more and register for PMAR's REALTOR® Ethics Seminar.

Home Performance Basics and Resources (Webinar)

What are the incentives for energy efficiency, home health, and solar upgrades in Oregon? With a working knowledge of the incentives and programs that are available, you can empower clients to close on older homes with good energy upgrade potential. Participants will learn what enables a home to perform well, use less energy, and deliver superior comfort. Participants will also come away with tools to direct clients to the most cost-effective upgrades with the greatest benefit. Taught by John Spillman of Earth Advantage®.

This webinar is the first part of a two-part series, Making Savvy Home Upgrades.

Read more or register for Making Savvy Home Energy Upgrades.