

# **Seven Things Successful Agents Do Differently / CRS 126 (Portland)**

The Council of Residential Specialists (CRS) invites you attend Seven Things Successful Agents Do Differently (CRS 201), a course giving specific strategies and marketing systems to move an agent's business to the next stage of success professionally and financially.

Instructor Gee Dunsten, a prolific author and speaker, is a popular speaker at NAR conventions as well as state and local events. Dunsten has a hands-on approach to real estate training, with leading edge ideas and systems.

This course is worth up to 8 CE credit hours as well as 8 CRS credit toward a CRS designation.

Learn more about Seven Things Successful Agents Do Differently (CRS 126). Registration may be done via the CRS website.

Questions about the course? Contact Janet Fisher-Welsh at (503) 422-5812. Questions about payment? Contact Kelly Barker at (503) 877-2832.

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## **Sneak Peak Site Visit: Columbia Basin Student-built**

# EPS Home (Hermiston)

Get an early look at a student-built home in Hermiston before the public open house on June 9th!

This is the third energy-efficient, EPS-rated home built by the Columbia Basin Student Homebuilders Program (CBSHBP) and Energy Trust of Oregon is hosting a guided tour of the home on June 8th, the day before the public grand opening.

This tour will help you understand how this home (and eight future homes that will be built by CBSHBP) can be a good fit for your homebuyer clients. Join us as we guide you on a tour of this home in the Fieldstone Crossing Subdivision and find out how it achieved above-code standards and what that means for homebuyers—a more comfortable, durable home with healthier air quality and cost-saving efficiency that the homebuyer can feel good about.

The exact address for the home tour will be emailed to attendees the week before the event.

Read more or register for the Columbia Basin Student-built EPS Home Tour.