

Effective Buyer Sales Strategies (Portland) / CRS 202

The Residential Real Estate Council (formerly the Council of Residential Specialists) invites you attend Effective Buyer Sales Strategies (CRS 202), a course designed to give attendees the inside track to win over prospective buyers by teaching them the necessary strategies that make their sales quick and efficient. Students will learn how to work with today's new buyer through counseling, salesmanship, and negotiation—strategies that will give agents customers for life.

This course, taught by Mike Selvaggio and worth up to 15 CE credits, is being presented by the Oregon Residential Real Estate Council and the East Metropolitan Association of REALTORS®.

Learn more or register for Effective Buyer Sales Strategies.

Questions may be directed to Janet Fisher-Welsh at (503) 422-5812 or Kelly Barker at (503) 877-2832.