### Reinventing the Water Tower: The BOMA Real Estate Development Workshop

Each year students in the PSU Real Estate Development Workshop produce a development plan for a property site in the Portland or Seattle area. In this class, students form a real estate development team and produce an original development plan, including the development concept, market analysis, conceptual design, economic analysis, capital and operations budget, and management plan.

Panelists at this year's presentation include: Jim Mark, Melvin Mark Christe White, Radler White Parks and Alexander Dustin White, GBD Architects Ann Young, US Bank

# July Real Estate Events & Education

This July, give your knowledge a boost with FREE RMLSweb training

Here's a quick rundown of upcoming real estate events & education for July in Oregon & Southern Washington. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

#### **Events around the Region:**

- -July 1: Prudential Real Estate Professionals hosts the CRS 111 Short Sales & Foreclosures course
- -July 10: Clark County Association of Realtors® hosts Texas Hold'em Tournament & Casino Night!
- **-July 12:** Eugene Association of Realtors® offers the "Required Ethics Classes in 2010" course
- **-July 15:** Earth Advantage® offers the "Marketing the Value of Green Homes" class
- **-July 22:** Clark County Association of Realtors presents its 29th Annual Golf Tournament
- -July 29: Oregon Association of Realtors® hosts its Driving it Home Golf Tournament
- -July 30: East Metro Association of Realtors® hosts its Scramble "Fore" Scholarships golf tournament
- **Also**, if you're an RMLS™ subscriber, we have lots of **FREE** opportunities for continuing education credit at a location near you; click the link for your area to view the June Training Calendar:
- Coos County
- Eastern Oregon
- Eugene
- Florence
- Gresham
- Hood River
- Portland
- Roseburg
- Salem
- Vancouver

## October Real Estate Events & Education



Free RMLS Fall Education Summit & Trade Fair in Pendleton Highlights this Month

Here's a quick rundown of upcoming Realtor® events & education for the remainder of October in Oregon & Southern Washington. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

RMLS Fall Education Summit & Trade Fair: October 8, 2009

Sharpen your skills and learn more about the current market at the RMLS™ Fall Education Summit & Trade Fair in Pendleton, Oregon on October 8. We have three free continuing education opportunities for both Oregon & Washington real estate agents (see descriptions below):

#### Oregon Agents:

- 9:30 11:30 am: "Dealing with Distressed Property Market" Matt Farmer, Oregon Association of Realtors®. Course is eligible for 2 core hours.
- 1 2:30 pm: "Critical Ground Water: Water Quality, Water Quantity, The Basics" panel includes: Teresa Walchli, Umatilla County Soil & Water Conservation District; J.R. Cook, City of Umatilla; Ken Diebel, Oregon Department of Natural Resources Division. Course is eligible for 1.5 elective hours.

#### Washington Agents:

■ 9 am — noon: "Current Issues in Washington Residential Real Estate" — Dian Lane. This course is eligible for 3 core hours for Washington agents.

To **register** for any of these classes, e-mail tradefair@rmls.com.

#### Other Events & Opportunities:

- October 3: Salem Association of Realtors® (SAR) hosts
   "Talent Show SARCF Fund Raiser", benefits the SAR Community
   Fund
- October 8: RMLS™ Fall Education Summit & Trade Fair
- October 8: Portland Metropolitan Association of Realtors® (PMAR) hosts "Navigating the Realtor® Code of Ethics: PMAR Ethics Training Seminar"
- October 8: Clark County Association of Realtors® hosts "Foundation Follies" - proceeds benefit Northwest Children's Outreach
- October 8: Eugene Association of Realtors® (EAR) hosts "Lane County Property Taxes"
- October 12-13: Washington Realtors® Education Conference
- October 14: Douglas County Board of Realtors® hosts "Unusual Preliminary Title Reports & The New 2009 Title Updates"
- October 15 & 22: EAR hosts "Evaluating Investment Properties
  I & II"
- October 20-23: Realtor.com® Marketing & Technology Real Estate Series presents "Survival Guide 2009", October 20 — Ashland, October 21 — Eugene, October 22 — Salem, October 23 — Portland.
- October 21-22: Earth Advantage offers "S.T.A.R. (Sustainability Training for Accredited Real Estate Professionals)" in Portland
- October 22: PMAR hosts "At Home with Diversity"
- October 23: PMAR hosts "Homeownership Opportunities Certification Course
- October 28-29: Earth Advantage offers "S.T.A.R.

(Sustainability Training for Accredited Real Estate Professionals)" in Bend

**Also**, if you're an RMLS™ subscriber, we have lots of **FREE** opportunities for continuing education credit at a location near you, click the link for your area to view the October Training Calendar:

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- Hood River
- Portland
- Roseburg
- Salem
- Vancouver

Image courtesy of Ayhan Yildiz

### August Real Estate Events & Education

Here's a quick rundown of upcoming Realtor® events & education for August in Oregon & Southern Washington. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

August 5: Realtor Day at NW Natural Street of Dreams — noon to 8 p.m.

- August 12: CCAR hosts Get Connected: Expose Yourself to Social Networking
- August 13: OAR hosts What's going on with Short Sales (web seminar)
- August 13: Oregon CRS CRS 205: Financing Course in Ashland, Oregon
- August 19: CCAR hosts Washington State Housing Finance Commission
- August 19: Douglas County Board of Realtors Membership Meeting — Speaker, Gene Bentley, Oregon Real Estate Agency Commissioner
- August 21: Southern Oregon Women's Council of Realtors hostsQualifying for a FHA/VA Loan

Also, if you're an RMLS™ subscriber, we have lots of **FREE** opportunities for continuing education credit at a location near you, click the link for your area to view the August Training Calendar:

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- Eugene
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- Gresham
- Portland
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- Salem
- Vancouver

Image courtesy of Ayhan Yildiz

### July Real Estate Events and Education

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Here's a quick rundown of upcoming Realtor® events & education in our service areas for July. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

- July 16: OAR (Oregon Association of Realtors) hosts Dealing with Foreclosure Consultants — webinar
- July 23: PMAR (Portland Metropolitan Assocition of Realtors) hosts Short Sales and Foreclosure: An Accredited Buyer Representative (ABR) Course
- July 23: CCAR (Clark Co. Association of Realtors) hosts its 28th Annual Golf Tournament
- July 23: EAR (Eugene Association of Realtors) hosts Membership Luncheon, featured speaker is Lennox Scott, CEO John L. Scott
- July 23: SAR (Salem Association of Realtors) SAR Night at Volconoes Baseball
- July 24: CCAR hosts Realtor Foundation Texas Hold'em Tournament & Casino Night
- July 29: OAR hosts Internet Marketing Skills webinar
  (free)
- July 30: OAR hosts Dealing with REO Properties webinar
- July 30: EAR hosts Stock the Pantry, a benefit for Food for Lane County

Also, if you're an RMLS subscriber, we have lots of FREE opportunities for continuing education credit at a location near you, click the link for your area to view the July Training Calendar:

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- Roseburg
- Salem
- Vancouver

Image courtesy of Ayhan Yildiz

### **Upcoming Events**



Here's a quick rundown of upcoming Realtor® events & education in our service areas for the rest of June. If you have an event that is not listed here, please let us know by commenting below. For future events, please send an e-mail to communications (at) rmls (dot) com.

Vancouver Fine Homes Group Tour, June 18: The next Vancouver Fine Homes Group tour will be on Thursday, June 18 starting at 9 a.m. They will be touring the East side of the county. Visit www.vancouverfinehomes.org for more information.

Eugene Association of Realtors, Principal Brokers Roundtable Forum - Short Sales, June 19:

http://www.eugenerealtors.org/education\_events.html

CCAR June Membership Meeting, June 25: Hear tips on how to best integrate some of today's hottest social media tools, including Twitter, LinkedIn and Facebook into your current marketing plan. Register here: http://ccrealtors.com/downloads/junemtg.pdf

**Springfield Homebuyers Fair, June 27**: http://www.ci.springfield.or.us/CMO/NewsRelease/NR%202009%20Ma y%2029%20Mayor%20Sid%20Leiken%20to%20Proclaim%20June%20as%20Na tional%20Homeownership%20Month.pdf

Image courtesy of Ayhan Yildiz