## Supra Lockbox Activity - Updated Through Week of Dec. 14-20

Activity Falls, Potential House Hunters Still Busy With Holidays

When comparing the week of December 14-20 with the week prior, the number of times an RMLS<sup>TM</sup> subscriber opened a Supra lockbox decreased 2% in Washington and 7.2% in Oregon.



Click the chart for a larger view

#### Archive

View an archive of the Supra lockbox statistical reports on Flickr.

## Supra Lockbox Activity - Updated Through December 13

Activity Dips; Perhaps House Hunters Were Holiday Gift Shopping Instead

When comparing the week of December 7-13 with the week prior, the number of times an RMLS<sup>TM</sup> subscriber opened a Supra lockbox decreased 9% in Washington and 11.2% in Oregon.



Click the chart for a larger view

#### **Archive**

View an archive of the Supra lockbox statistical reports on Flickr.

## 94.6% of Homes Sold for Below \$500k in Portland in November

RMLS Portland home sales by price range, November 2009

The original deadline for the homebuyer tax credit was November 30 and it appears that this may have had an effect on home sales in November. Homes that sold for \$250,000 or below (likely the price range for many first-time buyers) made up 55.3% of all sales in Portland this November, which is up 10.3% compared to November 2008.

Below is a breakdown of sales by price range:



## November 2009 RMLS Market Action Recap

Sales up, but in comparison to a dismal month last November

The big highlight this month for many areas is a large jump in closed sales compared to last November. Curry County posted a 141.7% increase and Portland and Clark County set records for

percentage increases in same-month sales at 72.4% and 70.5%, respectively.



While these stats are obviously a good sign for market activity, continue to keep in mind that last year we were at the height of the economic crisis and we hit some of the lowest points in sales totals in recent years. So, yes, sales are way up compared to last year, but remember that we're comparing it to unusually low sales totals.

#### Has the winter slowdown arrived?

Closed sales had been on the rise in many key areas month-to-month through October, but it appears that the winter slowdown has arrived. Compared to this October, pending and closed sales were down in most areas, including Columbia Basin, Douglas County, Lane County, the Mid-Columbia region, Portland and Clark County.

### Inventory up

Inventory ticked up in every area except Curry County and Union County, however, most areas are well below last year's inventory levels thanks to fewer listings entering the market and higher sales totals. For example, Portland's inventory stands at 7.1 months — 53% less than last November's 15 months of inventory.

## Supra Lockbox Activity - Updated Through December 6

#### House Hunters Hit the Pavement After The Holiday

When comparing the week of November 30 through December 6 with the week prior, the number of times an RMLS™ subscriber opened a Supra lockbox increased 32.6% in Washington and 35.4% in Oregon.



Click the chart for a larger view

#### **Archive**

View an archive of the Supra lockbox statistical reports on Flickr.

# Supra Lockbox Activity - Updated Through Week of November 16-22

#### Down in Oregon and Washington this week

When comparing the week of November 16-22 with the week prior, the number of times an RMLS subscriber opened a Supra lockbox decreased 7% in Washington and 3.8% in Oregon.



Click the chart for a larger view (Washington, top; Oregon, bottom)

#### Archive

View an archive of the Supra lockbox statistical reports on Flickr.

# Supra Lockbox Activity — Updated Through Week of November 9-15

Up in Oregon and Washington this week

When comparing the week of November 9-15 with the week prior, the number of times an RMLS subscriber opened a Supra lockbox increased 7.3% in Washington and 1.3% in Oregon.



Click the chart for a larger view (Washington, top; Oregon, bottom)

#### Archive

View an archive of the Supra lockbox statistical reports on Flickr.

### RMLS Market Action Recap - October 2009

Same-month sales up nearly across the board in Oregon & Southern Washington

Sales activity continued to outpace levels from the same month last year in the latest RMLS™ Market Action report. Inventory was also down in several areas, including Lane County,

Portland and Clark County.

### Sales Activity:

Both pending and closed sales increased in 9 out of 10 of the regions that we cover when compared to the same month in 2008. The Portland metro area saw its largest increase in closed sales since January 2005, which was also the highest total of closed sales since August 2007. Clark County set a record for pending sales, with an increase of 56.9% compared to last October. Here's a recap of each region's same-month sales activity:



It will be interesting to see if this trend of increased sales activity will continue this fall and winter season. The percentage increases were not surprising this month, given the recent strength in sales and considering that last year we saw sales begin to drop in October, kicking off a stretch of slow sales activity that would extend into the first quarter of 2009.

### Inventory:

Housing inventory levels dropped in several key areas, including Lane County (6.2 months), Portland (6.5 months, lowest since August 2007) and Clark County (6.4 months, lowest since September 2006). This is somewhat counterintuitive, as inventory levels have often increased as we head into the slower fall and winter seasons. But, considering the following factors, it's no surprise:

- Low interest rates
- New listings continue to drop in most areas, reducing the supply of homes available
- The perceived tax credit deadline (which has since been extended)
- Lower home prices

### What do you think?

Realtors — what do you think? Where do you see the market heading? Have you heard increased interest from buyers and sellers since the tax credit extension/expansion? Comment below!

# Supra Lockbox Activity - Updated Through Week of October 26 - November 1

Real estate activity up slightly in Washington, down in Oregon

When comparing the week of October 26 — November 1 with the week prior, the number of times an RMLS™ subscriber opened a Supra lockbox increased 0.3% in Washington and decreased 4.1% in Oregon.



Click the chart for a larger view (Washington, top; Oregon, bottom)

#### Archive

View an archive of the Supra lockbox statistical reports on Flickr.

# Supra Lockbox Activity - Updated Through Week of October 12-18

#### Down 5.5% in Washington and Oregon

When comparing the week of October 12-18 with the week prior, the number of times an RMLS<sup>TM</sup> subscriber opened a Supra lockbox decreased 5.5% in Washington and Oregon.



Click the chart for a larger view (Washington, top; Oregon, bottom)

#### Archive

View an archive of the Supra lockbox statistical reports on Flickr.